



**ADDENDUM #2**  
1/12/2021 14:53

**2021-001-PS-SCBA**

**Tender Number**

**Self Contained Breathing Apparatus**

Request for Proposals Issued On:  
December 18, 2020

Proposal Submission Deadline: 2:00:00 P.M. Local Time in Clarence-Rockland Ontario, Canada On.

January 15, 2021

**THE INFORMATION CONTAINED IN THIS DOCUMENT IS TIME SENSITIVE**

Please note: This addendum is to be considered part of the above noted Request for Proposal/Tender as though included with the original version. This addendum does not affect the closing date/time. Bidders should acknowledge receipt of all Addendum / Addenda by inserting in the space provided on the Bid Submission Form, the numbers of all Addendum / Addenda received during the bidding period.

**QUESTION REQUESTING CLARIFICATION**

The following questions were received:

<b>1</b>	<p><b>Question:</b> MSA will soon be launching a new product called Lunar. It will be a handheld unit that's paired via Bluetooth to the G1 SCBA and includes a Thermal imager, GPS locator and Firefighter to Firefighter location device. The Lunar will also have a cellular connection which will enable SCBA telemetry information to be monitored via a cloud-based app which will have the advantages of viewing the telemetry data wirelessly and by multiple individuals, anywhere on the fire scene as well as remote viewing away from the scene such as headquarters or dispatch. Please use the following link to MSA's website for more information on this groundbreaking product. <a href="https://us.msasafety.com/connected-firefighter">https://us.msasafety.com/connected-firefighter</a> Because Clarence Rockland Fire is requesting quotation on both integrated TIC as well as telemetry, we felt it would be worth proposing that they look at Lunar since it combines both of these functionalities and more along with the added benefits of wireless, remote monitoring and no worry of signal loss in large structures because it uses a cell signal instead of short-range radio. If there is interest in this product, please add this as an option that can be quoted. There is no base station, just one Lunar per SCBA plus the same tag and tag writer as for the previous telemetry system.</p>
	<p><b>Reply:</b> I would absolutely support getting quotes on this, because we would essentially getting the same operational capability in a new format</p>
<b>2</b>	<p><b>Question:</b> Our insurance company is questioning why is \$5million in auto Liability required for this tender? Most common is \$2,000,000 for something of this size</p>
	<p><b>Reply:</b> We are following our insurance provider recommendations. No changes will apply.</p>
<b>3</b>	<p><b>Question:</b> The service repair and parts manuals are reserved only for pneumatic level repair technicians. Can the city clarify what level of in-house maintenance training they are looking for? Technician level (pneumatics) vs Field level (soft goods, head harnesses, cleaning and decon etc.). There are additional costs and requirements to become a pneumatic technician level repair facility including Posicheck equipment, software, additional training, spare parts, repair room etc.</p>
	<p><b>Reply:</b> The reason we want to be provided costing on both these approaches is to help use business case the best level of in-house servicing we will want to undertake</p>
<b>4</b>	<p><b>Question:</b> Can the city clarify what level of in-house maintenance training they are looking for? Technician level (pneumatics) vs Field level (soft goods, head harnesses, cleaning and decon etc.)</p>
	<p><b>Reply:</b> The reason we want to be provided costing on both these approaches is to help use business case the best level of in-house servicing we will want to undertake</p>
<b>5</b>	<p><b>Question:</b> Can the City clarify why they require 125 dovetails for this RFP? Each Cylinder purchased comes with a dovetail already installed. This specific part number is for a replacement part in case on breaks, or if the Fire Department plans on reusing compatible cylinders</p>
	<p><b>Reply:</b> Thank you for the clarification, in light of this information we will only require pricing for 1 unit dovetail replacement.</p>
<b>6</b>	<p><b>Question:</b> Part number 10072240 has been discontinued, and replaced with 10197700 – can this change be reflected?</p>
	<p><b>Reply:</b> Acceptable. Ok.</p>
<b>7</b>	<p><b>Question:</b> Can the City clarify how many current 4500psi RescueAire II's they have, and are planning on converting?</p>
	<p><b>Reply:</b> we are looking to possibly convert (or buy new) 4 units</p>
<b>8</b>	<p><b>Question:</b> Part number 10149549-SP is for a left shoulder strap, not telemetry. Can this be reflected in the description?</p>
	<p><b>Reply:</b> Yes</p>
<b>9</b>	<p><b>Question:</b> Can this option be moved into the required section? With the current ATO specifying Quick connect on every SCBA, these are mandatory for every cylinder to be attached to each SCBA. Or change the cylinder part number from 10156424-SP to 10175708 which includes the quick connect adapter with the cylinder</p>
	<p><b>Reply:</b> Yes</p>

**END OF ADDENDUM #2**